

High Frequency Rail (HFR)

Information session for Indigenous communities and organizations on the Request for Proposals (RFP)

June 5, 2023



Government
of Canada

Gouvernement
du Canada

Canada

Welcome



Steven Vanloffeld

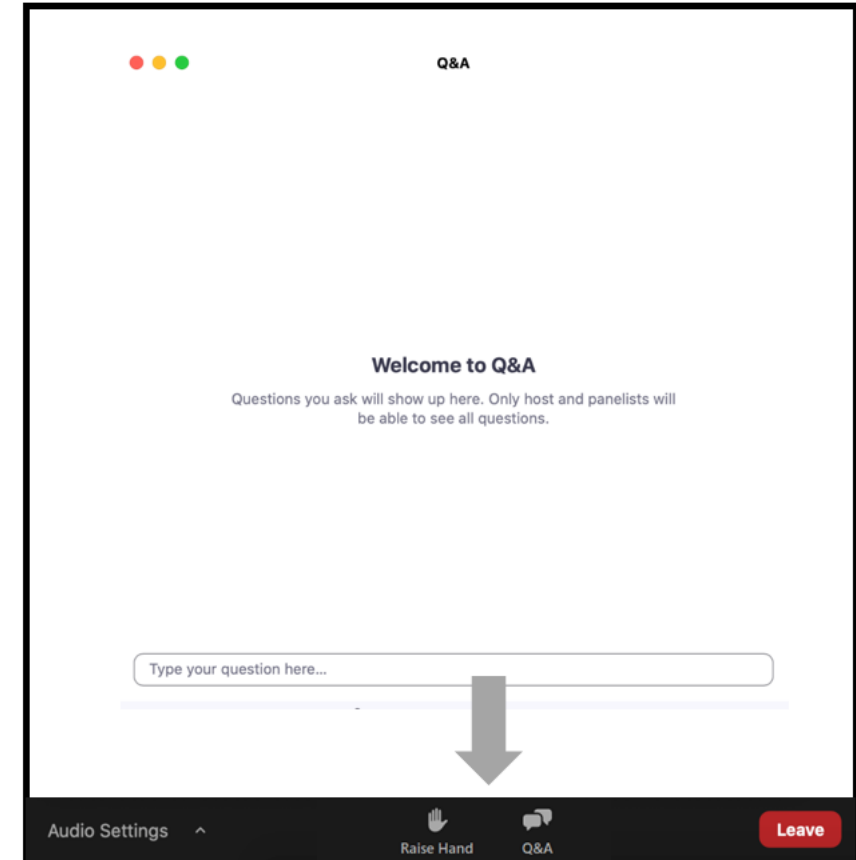
Facilitator

INDsight Consulting

- The purpose of this webinar for Indigenous communities and organizations is to provide information about the RFP process, provide clarity on the Summary of the RFP, and describe the process for sending feedback.
- We will use your feedback to help shape the RFP document released to the three qualified bidders.
- Following the webinar, we look forward to continuing our dialogue, and welcome additional meetings to discuss any outstanding questions or concerns.

Housekeeping

- During the speaker portion, to prevent background noise, your microphone will be off. At any time, you may ask questions or provide comments using the Q&A function. On a computer, hover your mouse, or tap the screen on a smartphone or tablet for the toolbar to pop-up, and then click Q&A .
- We will respond to questions at the end of the presentation. If you prefer to ask a question verbally, please raise your hand using the raise hand button and the moderator will turn on your microphone.
- If you have any technology issues, please also use the Q&A window or email wendy.palmquist@hfr-tgf.ca
- **This meeting is being recorded and will be shared.**



Agenda

1. Introductions
2. Project background
3. RFP summary - Indigenous engagement
4. Question and answer period

Presentation speakers and question panel



Steven Vanloffeld

Facilitator
INDsight Consulting



Jacques Fauteux

Director of Strategic
Engagement
**High Frequency Rail
Technical Office**



Olivier Caron

Manager, High Frequency
Rail, P3 Acquisitions
**Public Services and
Procurement Canada**



Wendy Palmquist

Senior Consultant -
Indigenous Relations
**High Frequency Rail
Technical Office**

Project background and procurement



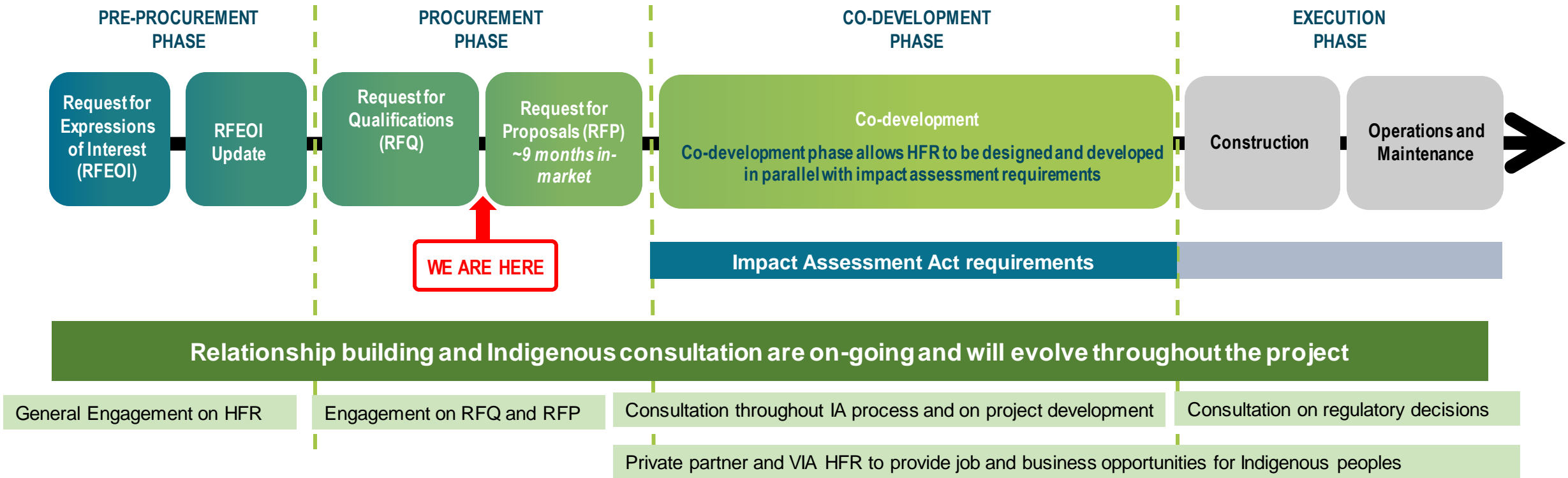
HFR- Toronto to Québec City

Map for illustration purposes only.
HFR service route to be defined in the
co-development phase.



**VIA's existing corridor services (green line) will continue operations.*

HFR project phases



We want to hear from you

- Your insights and perspective related to your inclusion in the proposed HFR project will help shape the RFP. We want to work with you over the coming months.
- We welcome a virtual or in-person meeting to discuss the RFP Summary, receive feedback, and answer your questions.
- Please provide your comments before Monday July 10, 2023, to: wendy.palmquist@hfr-tgf.ca

Procurement process

- In February 2023, the Government of Canada issued a RFQ to qualify bidders for the RFP in September.
- The RFQ sought qualified bidders with experience to successfully design, finance, construct, operate and maintain a high frequency rail system.
- The Government of Canada will pick three qualified bidders with experience in building strong and meaningful partnerships with Indigenous peoples and businesses.

Procurement process

- One team will be awarded the contract to co-develop the proposed project with the Government of Canada.
- The rules and regulations surrounding the procurement process are applied with fairness and an unbiased approach.
- We expect bidders to exceed defined outcomes while encouraging the success of the project. The RFP objectives will encourage opportunities for procurement, investment, employment and training.
- Indigenous suppliers will be able to propose their services directly to the private-sector partner.

Overview: RFP

Participants

Qualified bidders from the RFQ that have signed submission agreements.

Objective

Select a qualified bidder to participate in the co-development phase.

Outcomes

Bidders will be ranked based on the evaluation of their RFP proposal, with the top-ranked bidder expected to be invited to participate in the co-development phase as the private-sector partner.

RFP summary — Indigenous engagement



RFP deliverables overview

- Bidders must propose a plan to design, finance, build, operate and maintain HFR.
- Bidders must include an Indigenous Participation Plan, a Co-Development Phase Plan, a Construction Plan (including Indigenous Engagement Plans), an Operations, Maintenance and Rehabilitation Plan, and a Financing Plan.
- Indigenous Participation Plans should outline how bidders will contribute to VIA HFR's Indigenous consultation and engagement activities throughout the proposed project. These include developing individual collaborative agreements and associated participant funding, as well as the creation and sharing of socio-economic benefits on a scale appropriate for the size of this project.

The RFP and Indigenous peoples

During the **Co-Development Phase**, the private-sector partner is expected to work with the VIA HFR and Indigenous peoples to:

- develop and implement opportunities for participation, benefits, and employment;
- identify potential adverse impacts and, where appropriate, propose accommodation measures;
- address concerns and include ongoing involvement throughout each project phase; and,
- involve Indigenous businesses and individuals in the planning and development phase of the project, through creating direct contracts and procurement opportunities.

The RFP and Indigenous peoples - continued

During the **Execution Phase**, the private-sector partner will:

- work with VIA HFR to implement any agreements, including those entered with Indigenous communities, organizations and entities during the Co-Development Phase; and,
- involve Indigenous businesses and individuals in the delivery of the project, including entering direct contracts with Indigenous businesses and individuals.

Your feedback

- The HFR team is seeking your perspective on the following concepts and general terms:

Do the draft evaluation criteria shared with you include elements that are important for your community?

What are the most important elements to your community?

Is anything important missing from the draft evaluation criteria?

What would be an indicator(s) of a good Indigenous Participation Plan submitted by bidders during the RFP stage?

RFP evaluation criteria

Concepts of submission requirements could include how the private-sector partner would incorporate the following activities and considerations:

- Indigenous consultation and engagement
- Socio-economic benefits and Indigenous inclusion
- Indigenous Knowledge and cultural awareness
- Benefits to Indigenous communities

The following evaluation criteria are for concept purposes only. Final criteria will be included in the RFP document.

Indigenous consultation and engagement

Concepts of evaluation criteria could be:

- Quality and comprehensiveness of Indigenous engagement plans, including consultation processes.
- Demonstrated commitment to meaningful consultation and collaboration with Indigenous communities, organizations and entities throughout the project life.
- Evidence of the commitment to incorporate Indigenous Knowledge and values into the project design and planning process.
- Identification of opportunities for Indigenous participation in project design, construction, financing, operation and maintenance.

The following evaluation criteria are for concept purposes only. Final criteria will be included in the RFP document.

Socio-economic benefits and Indigenous inclusion

Concepts of evaluation criteria could be:

- Quality and comprehensiveness of Indigenous Participation Plans, including identification of opportunities for Indigenous businesses and workers in the project supply chain.
- Evidence of commitment to the creation and sharing of socio-economic benefits appropriate for the size of the project.
- Demonstrated success in working with Indigenous communities, organizations and entities, and building relationships with Indigenous partners.
- Quality of the proposed solution for the identification of training and capacity-building opportunities for Indigenous peoples and businesses.
- Quality of the plan to achieve the spirit of the government's target of a minimum of 5% Indigenous procurement.
- Effectiveness of engagement plans and their flexibility to accommodate communities' needs.

The following evaluation criteria are for concept purposes only. Final criteria will be included in the RFP document.

Indigenous Knowledge and cultural awareness

Concepts of evaluation criteria could be:

- Demonstration of a meaningful process to:
 - collaborate with Indigenous peoples for the purposes of ongoing learning about Indigenous cultures, history and values; and,
 - preserve and incorporate Indigenous Knowledge and perspectives into the project.
- Evidence of meaningful engagement with Indigenous communities to ensure that your cultural heritage is respected and protected throughout the project life.
- Identification of opportunities to incorporate Indigenous art, language and other cultural elements into the project design and construction.

The following evaluation criteria are for concept purposes only. Final criteria will be included in the RFP document.

Benefits to Indigenous communities

Concepts of evaluation criteria could be:

- Bidders will be encouraged to show how they will work with Indigenous peoples and their communities to achieve mutual benefits.

The following evaluation criteria are for concept purposes only. Final criteria will be included in the RFP document.

We want to hear from you

- Your answers to these questions will help shape the RFP and create opportunities to advance understanding, partnerships, socio-economic opportunities, mutual benefits, and reconciliation. We are keen to collaborate with you over the coming months.
- We want to hear your ideas. We welcome a virtual or in-person meeting to discuss the RFP Summary, receive feedback, and to answer your questions.
- Please provide your comments before Monday July 10, 2023
to: wendy.palmquist@hfr-tgf.ca

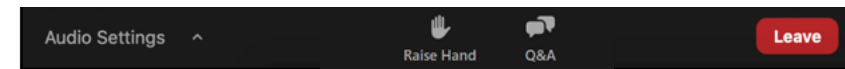
Question and answer period



Housekeeping

We want to hear from you! Use the raise hand function or Q&A window to ask a question

Use the raise hand function or Q&A button to ask a question



For technical issues, questions or comments please email Wendy Palmquist at: wendy.palmquist@hfr-tgf.ca

Q&A period: speakers



Steven Vanloffeld

Facilitator
INDsight Consulting



Jacques Fauteux

Director of Strategic
Engagement
**High Frequency Rail
Technical Office**



Olivier Caron

Manager, High Frequency
Rail, P3 Acquisitions
**Public Services and
Procurement Canada**



Wendy Palmquist

Senior Consultant -
Indigenous Relations
**High Frequency Rail
Technical Office**

Thank you for your interest

All information regarding this presentation will be available on:

www.hfr-tgf.ca

Please direct any enquiries or comments regarding the RFP Summary to:

wendy-palmquist@hfr-tgf.ca

